

**Process**

I've worked with individuals, teams, and committees, in corporate, government, and nonprofit arenas. Projects have included print collateral, interactive pdf's, presentations, websites, policy/procedure manuals, training materials, and publishing entire publications.

I believe any truly successful project is a collaboration - between designers and clients, creatives and committees, managers and end-users. My goal is to listen carefully; clarify the objective, audience and scope; work with diverse team members and resources; and communicate up front just what to expect and variations to consider. I focus on customer-centered design and work backwards from deadlines to meet / beat them and to do so under budget while exceeding expectations. In addition, I have a number of published writing credits.

**Relationships:**

ALSA  
 Aradia Women's Clinic  
 Bocada  
 CB Richard Ellis  
 The Cobalt Group  
 Fashion Group Quarterly  
 Fare Start  
 Group Health Cooperative  
 Highline Community College  
 LaVon Marketing  
 Milliman  
 Phinney Neighborhood Association  
 The Pike Place Creamery  
 Obsidian Press  
 Providence Health Plans  
 Resource Venture  
 Seattle Animal Shelter  
 TCS Expeditions  
 Three-Stones Publications  
 Washington State Ferries

**Design Opportunities:**

Admiral's Parkside Chiropractic  
 A&W  
 Baskin Robbins  
 Big O Tires  
 Burien Escrow Co., Inc.  
 Dairy Queen  
 Elephant Car Wash  
 Fibres International  
 Firestone  
 4D Rentals  
 Magic Lanes  
 Mail Boxes Etc.  
 Marketplace Salon  
 Martini Cleaners  
 New City Ballet  
 Oak Furniture Outlet  
 Omniserve Wireless  
 Papa Murphy's  
 The Pizza Gallery  
 Pizza Hut  
 Presto's Espresso  
 Pretty Paws Pet Grooming Spa  
 Rascal's Casino  
 Red Wing Shoe Store  
 Stewart's Collision Center  
 Stor-More Self Storage  
 Subway  
 True Value  
 United Gym  
 Valley Furniture  
 World-Net Computers

**Publication Credits:**

Absolute Write  
 AllFreelance.com  
 Author Network  
 AWP Job List  
 Backspace.org  
 Busy Freelancer  
 Career Digest  
 Career Source  
 Community College Week  
 Crossroads  
 Boots n All  
 FabJob.com  
 Inkspotter NL  
 Incriptions  
 The Net-Temps Newsletter  
 NovelAdvice  
 Scriptorium  
 Sharpwriter  
 Speculations  
 Staff Digest  
 The Writer's Life  
 The Writer's Room  
 Today's Careers  
 Vault.com  
 Write Thinking  
 Writergrls.org  
 Writer's Chronicle  
 Writer's Digest Forum  
 Writer's Guidelines  
 Writing Corner  
 Writing for Dollars

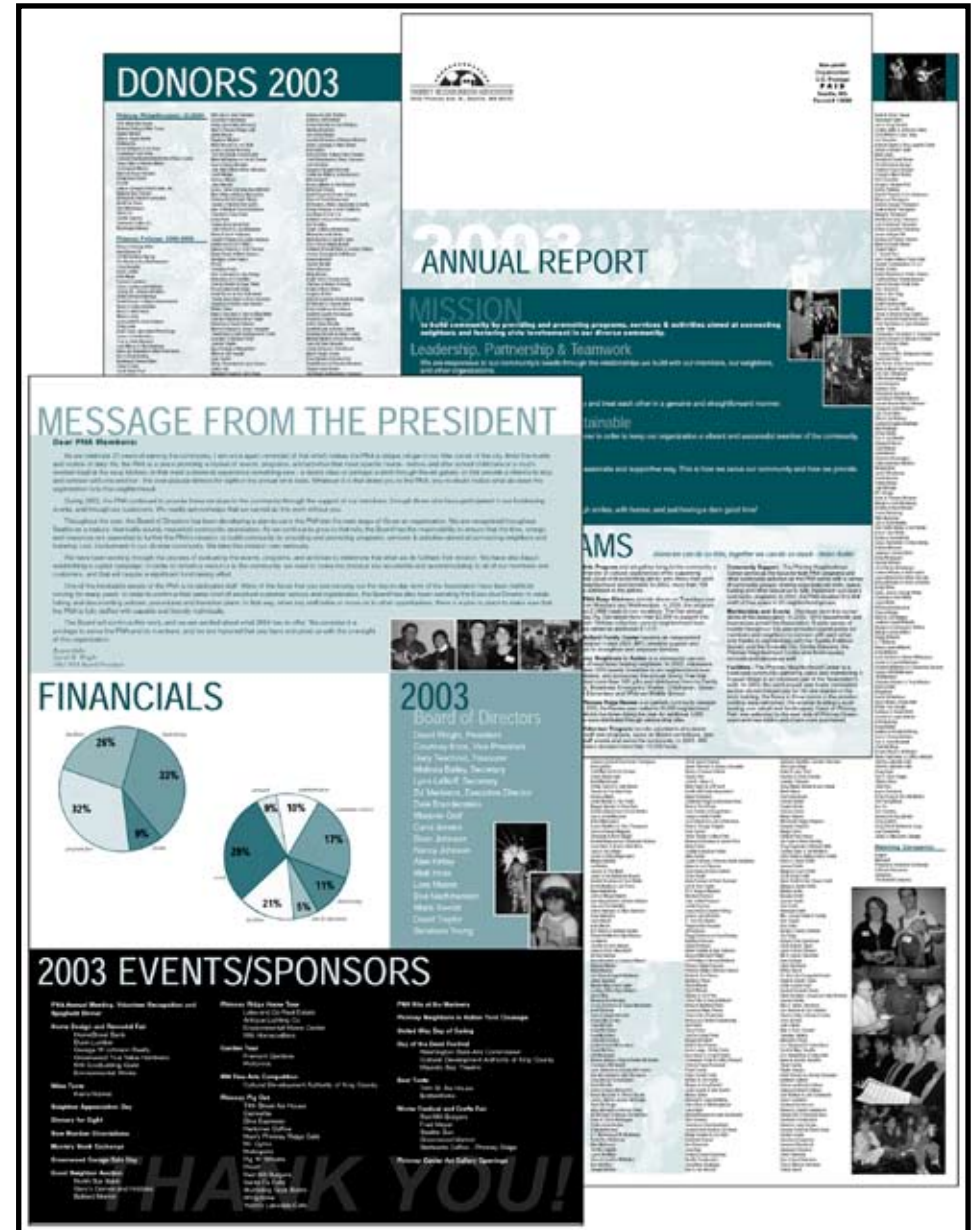
**Process**

I've produced hundreds of print pieces with employers/clients such as Group Health Cooperative, CB Richard Ellis, Providence Health Plans, FareStart, LaVon Marketing, ALS Association, Highline Community College, Washington State Ferries, and more.

I work with different kinds of clients and styles, translate rough ideas into workable output, and interact with different folks on the print food chain - prepress, printers, the post office, the local coffee vendor, etc. I've developed work on both PC and Mac platforms with equal ease. I help clients develop/maintain branding/identity while understanding how print & web efforts will impact each other.

**Tools**

- ♦ Adobe PageMaker - 8+ years
- ♦ Adobe InDesign - 4+ years
- ♦ Quark XPress - 3 years
- ♦ MS Publisher - 4 years
- ♦ MS Word - 10+ years
- ♦ MS Powerpoint - 4 years
- ♦ Adobe Acrobat - 5 years
- ♦ Adobe Illustrator - 5 years
- ♦ Macromedia Freehand - 5 years
- ♦ Adobe Photoshop- 7 years



PRINT

**CB Richard Ellis**  
NAVIGATING A NEW WORLD™

PUGET SOUND • WASHINGTON • USA  
**MARKET INDEX BRIEF**

Global Research and Consulting 4<sup>th</sup> Quarter 2000

**Market Overview**

The highest trend which has occurred throughout the Puget Sound region for the past few years, is now being reflected in the office market. It can be estimated that a total of 1.2 million square feet has been placed under construction in the past year in a direct result of increased high-tech corporate investment.

The working environment is actually much better. For the past year, lack of office space in the region has provided lease rates to stakeholders higher for many locations. This gain, although modest, is a sign of a healthy market. It is a positive sign because lease rates will be capped at \$15.00 per square foot, higher than the Class A office space. The most affordable office space can still be found in the Snohomish and Skagitway County markets where lease rates are around \$12.00.

The amount of office space that has been placed on record for the region dropped significantly in comparison to the first nine months of 2000. The regional absorption rate remains at 10.5% per year. The December market has the highest for all regions. The most affordable office space can still be found in the Snohomish and Skagitway County markets where lease rates are around \$12.00.

Though vacancy is still rising in office space in the Puget Sound region, the most likely expectation for the market in the next months may continue to reflect over the next year and we may see some more office space.

Change from Prior Period	Change from A Year Ago
↑ VACANCY RATE ↑	↑
↓ NET ABSORPTION ↓	↓
↑ AVERAGE ASKING LEASE RATES ↑	↑
↑ CONSTRUCTION ↑	↑

**OFFICE MARKET**

**GEORGETOWN AREA**  
\$1,400,000

**FOR SALE**



**Jin's Trading Building**  
5515 Airport Way South • Seattle, Washington 98108

**Size:** Total = ± 14,140 SF building  
Floors (F) = ± 7,000 SF

**Lot Area:** ± 13,000 SF

**Zoning:** C2U/SB

**Parcel #:** 3048401075

**Attributes:** Small freight elevator  
1 grade loading door  
14 parking spots

**Uses:** Suitable for office, light manufacturing, wholesale/retail

Former hardware store and union hall. Currently used for sales, distribution and showroom. Represents an excellent owner/user opportunity or possible redevelopment.



100.0000 BRYAN HESTER 206.492.4271 bhester@cbre.com  
100.0000 BOB SWAIN 206.275.4274 bswain@cbre.com

**FOR SALE**

SUMMIT WINDOW FACILITY  
821 S. Control • Kent, Washington

Property #1: \$1,700,000


**Building A:**

- ± 27,200 total SF
- ± 14,000 SF warehouse/manufacturing space
- ± 8,700 SF office space
- Heavy garage
- 2 grade doors, 2 docks, 2V clear

**Building B:**

- ± 160 total SF office space

Total lot size for A&B = 2.3 acres

Property #2: \$4,000,000

**Building C:**

- ± 74,800 total SF
- ± 68,300 SF warehouse/manufacturing space
- ± 4,000 SF office space
- 7 dock doors, 1 semi-truck roll-in door
- Heavy garage
- 120' clear
- 2 grade doors
- 1 SF clear

**Building D:**

- ± 9,700 total SF
- ± 4,000 SF of manufacturing
- 8 office space
- ± 2,700 SF of storage
- 3 grade doors
- 1 SF clear

Total lot size for C&D = 4.84 acres


FOR ADDITIONAL INFORMATION CONTACT:

ED HOGAN 206.274.1214 ehogan@cbre.com  
BOB SWAIN 206.275.4274 bswain@cbre.com

1400 Southcenter Parkway Suite 100, Bothell, WA 98018-3302 ♦ 761.025.0222 ♦ www.cbcre.com

**CB Richard Ellis**  
NAVIGATING A NEW WORLD™

**RETAIL OPPORTUNITY**  
1905 Queen Anne Avenue North



**FEATURES**

- Usable area: ± 1,929 SF
- Retail Area: 837,000/1000'
- 100% Change: 3000 hours and insurance submittal at \$2.95/SF
- Availability: immediate

**COMMENTS**

Exceptional retail opportunity located in the heart of Queen Anne's business district. Beautifully designed new building, (November 1999), striking, contemporary architecture and high-quality finishes.

Streetfront in place. Ground floor and center space is equipped with two (2) entrances, rooftop HVAC equipment, and is ready for tenant finishes. A large, well-appointed meeting room is available for use on the second floor. Great spot for offices, meetings or promotional events.



100.0000 BRYAN HESTER 206.492.4271 bhester@cbre.com  
100.0000 BEYAN ESTELLE DELKAMP 206.492.4271 bdelkamp@cbre.com  
100.0000 WENDY WERNETT 206.492.4271 wwernett@cbre.com

**CB Richard Ellis**  
NAVIGATING A NEW WORLD™

1400 Southcenter Parkway Suite 100 • Bothell, Washington 98018 ♦ 206.262.1400 ♦ www.cbcre.com

**RETAIL SPACE FOR LEASE**

1.409 & Highway 522  
Bothell, Washington

**LOCATION:** North Creek Place  
I-405 & Highway 522

**DELIVERY:** February 2001

**AVAILABLE:** ± 8,340 SF (available)

**LEASE RATE:** \$25/MSF\*

**TRAFFIC COUNTS:** I-405: 140,000 ADT  
SR 522: 19,000 ADT

**PARKING:** 4 per 1,000

\*Site Plan on request

FOR ADDITIONAL INFORMATION CONTACT:

BUSIE DETMER 206.274.0270 bdetmer@cbre.com  
DOW FOSSEEN 206.274.0270 dfosseen@cbre.com

Source: National Business Systems 1999  
\*MSF as specified in lease

**CB Richard Ellis**  
NAVIGATING A NEW WORLD™

PRINT

**How FAR Do You WANT To Go?**

Amelia Portno is f  
How the Community Co. 856 . 2400 S. 2

**What's wrong with this picture?**

A stray bag left at a terminal.  
An abandoned parcel on a vessel.  
Someone acting suspiciously or something that doesn't feel right.  
The threat of terrorism is no longer a world away.  
We can't afford to take things for granted.

If you see something that concerns you, report it to a WSF employee or call (206) 515-3460.

**WSF and You:**  
Partners in Safety and Security




See something? Say something.

**Face The Future**

with **Education!**

want to know more? HIGHLINE

**THE KENT QUARTERLY**  
SUMMER 1999 "YOUR COMMUNITY MAGAZINE" COUPON GUIDE  
COUPONS • COUPONS • COUPONS • COUPONS



**INSIDE:** VALLEY FURNITURE, Furniture Accessories, Auto Care, TAT, The Valley

ATTENTION! TO REACH 15,000 HOMES, CALL CINDY'S AD DESIGNS: 206.870.6170.

**SUBWAY**  
1918 1st Ave S, UMC Community Pk (206) 870-7110  
1901 1st Ave S, Lakeside Sq, Burien (206) 241-1500

**99¢** Food Long Sub  
**Free Sub** Buy 1, get 1 free!

**FLAPJACKS**  
FAMILY DINING  
13805 1st Ave. S., Seattle WA 98148  
**206-244-4390**  
Open 7 days a week 10:00am - 9:00pm  
New and Reservations Accepted

**BREAKFAST \* LUNCH \* DINNER**  
Buy 1, get 1 free!  
**1/2 OFF**  
Buy 1, get 1 free!  
2nd or 3rd of 10 meals for \$2.00. \* Excludes taxes.

Flares International  
1328 4th St. S., Seattle WA 98148  
**206-762-8520**  
A New Place to Relax!  
Make Every Day Earth Day!  
**RECYCLE!**

**Extra 10¢**  
By paying for donations through our special service. (Valid until 10/31/99)

**1.00 OFF** 2.50 OFF  
Exterior Wash Wash, Polish & Wax  
"Luxury & Speed Only Our Specialty!"  
**ELEPHANT CAR WASH**  
13805 1st Ave. S. • Seattle • **433-7883**  
New and with any other.

**BURIEN OIL CHANGE EXPRESS**  
13400 1st Ave. S. • Burien WA 98148  
**206-244-1896**

**\$5.00 off** Oil Change & Radiator Flush Combination  
**\$10.00 off** Oil Change & Transmission Flush Combination  
\* No other discounts apply. \* Excludes taxes.

**Firestone**  
America's First Since 1900  
15224 First Ave. S., Seattle  
**206-243-7000**

"Make the right choice, choose an in-house tire!"

**\$12.99** Oil Change  
**Free** Tire Rotation  
**\$59.99** Flush Coolant System  
\* Excludes taxes.

**Super Summer Deals!**

**Canterbury Centre**  
August 21 & 22, 1999  
5811 Creek Canyon  
Earthworks Park  
742 East 73rd Street  
Presented by the City of Kent Parks and Recreation Department and the Kent Arts Commission  
Call (253) 858-0000 for more information

**\$1**

**MAIL BOXES ETC.**  
3250 S. Washington Ave., Kent  
(253) 854-7377

**\$3.00 OFF**  
Any UPS Ground & 3-DAY SELECT SHIPMENT

**Sizzling Summer Savings!**

**FOOD WORLD '99**  
October 24-26, 1999  
Everett Center, Everett  
Sponsored by the City of Kent  
Mail Order at (253) 858-0000

**Alpha Specialty Gifts**  
Never pay full retail again!  
**INTERESTED?**  
Give me a call and I'll show you how to save lots of money on gifts.  
• Tools • Figurines  
• Wall Decals • Metal sculptures and much, much more!  
**(253) 639-7556**

**VALLEY FURNITURE**  
118 S. Central, Kent • (253) 852-7072  
M-F 10-7 • Sat. 10-6 • Sun. 11-4  
SAME AS CASH • E-Z FINANCING

**WATERBED ACCESSORIES 15% OFF**  
ALL WATERBED ACCESSORIES, INCLUDING SHEETS, PILL TOPS, ETC.

**VALLEY FURNITURE**  
118 S. Central, Kent • (253) 852-7072  
M-F 10-7 • Sat. 10-6 • Sun. 11-4  
SAME AS CASH • E-Z FINANCING

**DAY BEDS \$169**  
**4-DRAWER CHEST \$49**  
8 1/2" high bed \$99

**THE SUBWAY**  
1523 W. Market St. (253) 859-3517  
1442 Kent Kingsley Rd. (253) 854-4588  
1943 (253) 813-3035

**FREE 6" SUB!**  
Buy any 6" Sub and a Medium Drink and get a 6" Sub of Equal or Lesser Value FREE!  
\* Not valid with other offers. \* Expires per week.

**THE SUBWAY**  
1523 W. Market St. (253) 859-3517  
1442 Kent Kingsley Rd. (253) 854-4588  
1943 (253) 813-3035

**\$1.99 FOOTLONG SUB!**  
Buy any Footlong and a Medium Drink and get a second Footlong Sub for \$1.99.  
\* Not valid with other offers. \* Expires per week.

**Baskin (31) Robbins**  
110 Washington Ave • (253) 813-5336

**\$2.00 OFF** Any Ice Cream Cake  
**50¢ OFF** Cappuccino Blast Cream Cake | Any Size, Any Flavor

**CAFE-n-DONUTS**  
110 Washington Ave • (253) 813-5336

**\$3.99 FREE** Donut with any Espresso or Latte

**Best Deal in Town!**  
**Regency Cleaners**  
We ♥ Our Customers!  
**\$1.99** Dry Clean  
2818 104th SE, Location: Renton Plaza (253) 856-1877  
In by 9, Out by 5

**Remember:**

8	9	7	8	3	4
10	11	12	13	14	15
16	17	18	19	20	21
22	23	24	25	26	27
28	29	30	31		
1	2	3	4	5	6
7	8	9	10	11	12
13	14	15	16	17	18
19	20	21	22	23	24
25	26	27	28	29	30
31					

Labels: Labor Day, September 7th Day of Autumn, September 12, Halloween, October 31, Daylight Savings ends, October 31, Veterans Day, November 11, Thanksgiving, November 23, Christmas, December 25, New Year's Day, January 1st, February 1st, March 1st, April 1st, May 1st, June 1st, July 1st, August 1st, September 1st, October 1st, November 1st, December 1st.

**Experience FareStart's Guest Chef Night!**  
Great Food. Great Cause.

**THANK YOU!!!**  
**2003 Featured Chefs**  
We extend a HUGE thanks and many kudos to our 2003 Featured Chefs!

Gerard Bengie - Sky City at the Space Needle  
Tom Black - Baking Frog  
Justin Blair - Anamark at Seahawks Stadium  
Tyler Borling - Marjorie  
Daniel Braun - Camilla  
Steve Cain - Westford Seafood Grill  
David Cochran - FF Chang's China Bistro  
Matt Costello - The Library Bistro  
Gene Cunningham - Bellevue Hyatt Regency  
Mike Davis - Seafish Lodge & Spa  
Luigi Demuzio - Luigi's Grodo  
Joel Drova & Jeff MacFarland - Go! Club at Newcastle  
Lisa Dupar - Lisa Dupar Catering  
Kelly Gaddis - Bada Lounge  
Miro Gjuresic - I Bistro  
Mauro Golinari - Assagio  
Joanna Henderson - Rosano Resort  
Mark Hines - Earth & Ocean at the W  
John Howie - SeaStar Restaurant  
Matt Jaeka - Matt's in the Market  
Sivira Kahira - Sponsors for Steaks and Chops  
Chris Keff - Flying Fish  
Ali Koroglu - El Greco  
Peter Levine - Vivands  
Chris Lueck - Whole Foods Market  
Jill Maleska - FareStart Restaurant  
Peter Maurer - 10 Mercer  
Vicky McCallister - Yellow Bay Grill  
Jason McClure - Sazerc  
Amy McCray - Eve  
Phillip Mihalaki - Nell's  
Tamara Murphy - Brasserie  
John Newmark - Serafini  
Doug Murray - Turn Table Restaurant at EMP  
John Newmark - Serafini  
Chris Plemmons - FareStart  
Charles Ramseyer - Ray's Boathouse  
Jake Reagan - Piro's Seafood Grill  
Leonard Rada - Sapphire Kitchen and Bar  
Sandy Shea - Chez Shea  
Byron Shultz - Sally's on Alki Beach  
Jonathan Sundstrom - Earth & Ocean  
Michael Weeks - Dragonfish Asian Grill  
Aaron Wright & Jeff Tateo - Canis  
Chris Zarides - Brasserie Margau

**ABOUT Guest Chef Night**  
At FareStart, food is a tool that empowers lives, nourishes families and builds community. At FareStart's every-Thursday Guest Chef Night event, top Seattle Chefs work with FareStart students to produce three-course, epicurean delight for the public, for under \$20. Beer and wine are also served.

Without the participation and support of Seattle Restaurants and individual FareStarts, this event wouldn't be possible. They coordinate the menus and ingredients, and donate their time and all proceeds to help FareStart Students.

Visit [www.farestart.org](http://www.farestart.org) for more information or to view our Guest Chef Schedule, menus and make a reservation for "the best weekly food event in Seattle".

**ABOUT FareStart**  
FareStart is a nonprofit organization that advances homelessness through comprehensive culinary and life skills training. We provide a community that empowers homeless men, women, and families to achieve self-sufficiency through life skills, job training and employment in the food service industry.

**FareStart**  
1902 2nd Ave., Seattle 98101 • 206-433-1233

**Consolidated Restaurants Inc:**  
Jeremy Anderson - Elliott's Oyster House  
Mark Hopkins - Metropolitan Grill  
Celestino Jimenez - Union Square Grill

**Restaurants Unaffiliated:**  
Nail Bloom - Palomano  
Mike Bryan - Palisade  
Craig Hansen - Cutler's Bayhouse

**Please support them as they support FareStart.**

**FARESTART**  
Great Food. Better Lives.

# SAVVY

CB Richard Ellis

## MARKETING

FEBRUARY/MARCH 2001

**In This Issue...**

- Branding & Design ..... 1
- Design Samples ..... 2
- Text Work ..... 2
- Conference Call Basics ..... 3
- Timely Tips ..... 4

### CORPORATE BRANDING & DESIGN

What exactly is branding, and how do you benefit from it? Essentially, in today's crowded marketplace, companies must reinforce their dominance with a powerful marketing image, which clearly and consistently communicates who they are, what they do, and the benefits of doing business with them.

Branding is more than just a logo, typeface, palette of corporate colors, or a tagline. The repeated combinations of these brings consistency to the tone and content of all corporate communications and advertising. When used correctly, our branding elements present us as a singular organization speaking with a strong, unified voice - that's a lot of power behind every one of your marketing pieces! Not only do they reinforce the company's image, they allow our company's "Global Leader" image to reinforce you. In turn, our

using established branding elements and styles can weaken the company's image (and yours) and cause your marketing efforts to fade into the rest of the marketplace - not a good use of your marketing dollars.

Important elements of CB Richard Ellis branding include our logo, typeface, color palette, company tagline, and various visual elements - areas of differing styles that represent the global reach of CB Richard Ellis, and photographic imagery which should have an international flavor. The CB Richard Ellis Green is our strongest signature, which is why it is the primary color choice and the only color choice (save B&W) of the logos and ads. We strive for appropriate use of white space so our marketing collateral doesn't look crowded and desperate; we also and lay in on essential concepts so your audience gets focused and easy-to-navigate information.

Take a look at a few examples of branded marketing pieces on page two to get an idea of what successful pieces should look like.

1 / 2 / 3 / 4

# The Arbor

The ALS Association Evergreen Chapter

ADVOCACY

## A NIGHT FILLED WITH HOPE

By Karen Givens

A strange evening in Delmar's Zephyrus Club unfolded during the evening of February 22nd and it was truly a night to hope. The evening was held in honor of the ALS Association Evergreen Chapter's 2nd Quarter Dinner. The fundraiser hosted a five-course dinner with Patrice Pih as its main course, as well as a silent auction after. The Silvrbackz provided lively entertainment throughout the evening. The event also offered an opportunity for family, friends, and neighbors to support people with ALS to share information, and offer love and encouragement.

Four full table held action items for the silent auction, and each table was open to bidding for half an hour. Participants wrote their bid number and the amount they wanted to pay for an item on a form and then the table volunteer checked the winning bid number and amount.

Some of the items at the auction included a weekend at a waterfront cabin on Camano Island, a ten-course, a Fred Couples autographed pinball, and a three-hour massage side for two. One of the more popular items bid on was a last minute entry of a 2000 White Olympic's t-shirt which bid for more than \$400.

Mark Chauschka, president of the ALSA Evergreen Chapter, said he felt hearts of Stone with Patrice Pih as its main course, as well as a silent auction after. The Silvrbackz provided lively entertainment throughout the evening. The event also offered an opportunity for family, friends, and neighbors to support people with ALS to share information, and offer love and encouragement.

Many groups and people sponsored tables at the Hearts of Stone. For instance, one of the sponsors was a "Golden Angel" - was Callie Jones. Callie is a high school student who's family friend, Tim Lund, has ALS. She had her own fundraiser so that she could purchase two tables under his name. Caryl Pitt and Keith Pogorek

1 / 2 / 3 / 4

SAVVYMARKETING - FEBRUARY/MARCH 2001

### CONFERENCE CALL BASICS

CB Richard Ellis has a teleconferencing service available to its subscribers. It is recommended that you use this service if your call will last at least 15 minutes.

To contact the CB Richard Ellis conference call service, first call the toll free number 1-800-372-7764. The first time you call you will be asked to call the conference number and to call back the toll free number. The second time you call you will be asked to call the toll free number and to call back the toll free number. The third time you call you will be asked to call the toll free number and to call back the toll free number.

Each time you call to call a conference call, the conference number will be repeated several times at intervals (see below for details).

If you plan to use this service, please call us at our office, so at least a couple of hours before your meeting. This may require you to call back and participate with information from your meeting. We will be happy to help you with any questions you have about this service. We will be happy to help you with any questions you have about this service.

SAVVYMARKETING - FEBRUARY/MARCH 2001

### CORPORATE BUSINESS MATERIALS

Search Marketing Services automatically provides you with a list of all the corporate business materials that are available to you. This list includes all the materials that are available to you. This list includes all the materials that are available to you. This list includes all the materials that are available to you.

### E-MAIL SIGNATURES

Online call help you set up a default signature to use in all of your e-mail messages. To set up a signature, click on the "Signature" link in the top right-hand corner of the page. This will take you to the "Signature" page. This will take you to the "Signature" page. This will take you to the "Signature" page.

2nd Quarter 2001

### EVENTS

- 1 A Night Filled With Hope - June 2001
- 2 President's Corner - March 2001
- 3 News - Stop
- 4 Patient Services Corner - May 2001
- 5 Neil Curahine, BA Treasurer - Edward Spivey, MD
- 6
- 7
- 8
- 9
- 10
- 11

**Process**

I've worked solo and as a team member on several websites and presentations - for employers, school, and pro bonos. I have experience in customer-facing websites, intranets, wikis, and CM-based sites.

A lot of thought and organization needs to go into even the simplest of web/interactive media projects. I help clients blend their existing style with the interactivity of the web, focus on the website as a communication tool, and enlist developers for team members when the big guns are needed.

**Tools**

- ♦ Dreamweaver - 3+ years
- ♦ Contribute - 1 year
- ♦ Adobe GoLive - 1 year
- ♦ MS FrontPage - 2 years
- ♦ Allaire Homesite - 1 year
- ♦ Adobe PageMill - 2 years
- ♦ (X)HTML - 4+ years
- ♦ JavaScript - 1 year
- ♦ Flash - 2+ years
- ♦ Browsers: IE, Netscape, Opera



